

Cesare Campisi

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WORK EXPERIENCE

PricewaterhouseCoopers (PwC), Big4 company

M&A Senior Associate, Corporate Finance team

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Luxembourg, Luxembourg

Jul. 2025 – Apr. 2026

Sept. 2023 – Jun. 2025

- Prepared M&A and fundraising pitches (including football-field valuations and target/buyer screening), engagement letters, teasers, information memoranda, NDAs, process letters, and managed virtual data rooms (e.g. Intralinks, DFIN) for transactions across several industries (e.g. Technology, Industrials, Media, Corporate & Trust Services) valued between €4m-€30m
- Developed and reviewed integrated business plans and financial models by forecasting and analyzing key operating drivers (e.g. client acquisition rate, revenue per client, gross margin by business line, FTEs and related staff costs) for 20+ companies
- Supported the preparation and execution of a Sale and Purchase Agreement (SPA) for a corporate and trust services provider with an enterprise value (EV) of €4m, including SPA schedules and EV-to-equity bridge analyses (net working capital and net debt adjustments); transaction closing is subject to CSSF approval
- Led a sell-side mandate for a €10m revenue facility management company, supervising one associate and one intern, and drove the process to secure multiple non-binding offers (NBOs)
- Contributed to the preparation of a Vendor Due Diligence report for a €100m revenue automotive group, supporting quality of earnings, net working capital, and net debt analyses
- Proactively conducted origination activities while scouting the Luxembourg market for technology opportunities; secured a sell-side M&A mandate for a €5m revenue cybersecurity company with a strong footprint in the public and defense sector

Ardian, Private markets company

Private Equity intern, Expansion team (Direct investments; Ticket size of €50m-€300m)

Milan, Italy

Jan. 2022 – Jul. 2022

- Produced investment memoranda for potential acquisitions, including a €200m revenue digital services and CRM provider
- Assessed investment opportunities by drafting internal reports covering company and market research, valuation and financial statement analysis, and adjustments to operating and investing cash flows to evaluate cash conversion

Fante Group, M&A boutique (Banca Investis)

M&A intern, Advisory team

Milan, Italy

Jun. 2021 – Dec. 2021

- Prepared an information memorandum and executed DCF, precedent transaction, and trading peers valuations for a railway company valued at €90m
- Reclassified financial statements and structured cash flow analyses for 20+ companies operating across multiple sectors (e.g. Industrials, Healthcare, Food & Beverage)

McKinsey & Company, Consulting company

Research intern, Research and Consulting team

Milan, Italy

May 2019 – Dec. 2019

- Drafted internal reports and analyzed financial statements for 20+ defense and security companies
- Examined financial statements of 10+ Italian companies with established operations across multiple industries and extracted key profitability, liquidity and solvency metrics to support performance comparisons and enhance strategic insight

EDUCATION

HEC Paris

Master in Accounting, Finance and Management; Master in Management; GPA: 3.9/4.0

Jouy-en-Josas, France

2020 – 2023

- **Relevant courses:** Advanced Financial Accounting, Group Financial Reporting, Advanced IFRS, Valuation Techniques
- **Leadership roles:** HEC ambassador, guiding international students through the application process

Quinlan School of Business, Loyola University Chicago

Bachelor in Business Administration, GPA: 3.9/4.0

Chicago, USA

2013 – 2018

- **Specialisation:** Marketing and Entrepreneurship
- **Exchange:** Universidad Loyola (Seville, Spain)

ADDITIONAL INFORMATION

- **Languages:** Italian (native), English (fluent), French (professional), Spanish (professional)
- **Financial and general tools:** Capital IQ, Orbis, Bloomberg, Thomson Reuters, Mergermarket, Microsoft Office, Claude, Gemini, Chatgpt, Copilot